HISTORY

This business was founded in 1912 by J. J. Newberry and has grown from one store operated in 1912 to one hundred and fifty-one stores operated in 1927 as shown in the chart below. The business was incorporated January 1, 1923, and is still under the original management. Last year thirty-nine new stores were added to the chain.

RECORD OF GROWTH

| | | | | | Sales |
|------|-----|------|-----|--------|---------------|
| Jan. | 1, | 1923 | 33 | Stores | \$ |
| Dec. | 31, | 1923 | 51 | 44 | 3,564,946.51 |
| 44 | 6.6 | 1924 | 68 | 6.6 | 5,114,338.79 |
| 4.4 | 6.6 | 1925 | 86 | 64 | 6,897,413.59 |
| 44 | 6 4 | 1926 | 112 | 6.6 | 9,985,073.71 |
| 44 | 4.6 | 1927 | 151 | 44 | 15,069,158.69 |

EARNINGS

| | On Sales | On Common | Stock |
|-------|----------------|----------------|--------|
| 1923 | 8.72% | \$4.68 per | share |
| 1924 | 8.75% | \$6.42 per | share |
| 1925 | 8.58% | \$8.28 per | share |
| 1926 | 8.88% | *\$3.06 per | share |
| 1927 | 8.16% | **\$3.65 per | share |
| *300% | Stock Dividend | issued Septemb | er 1st |

1926, making total of 206,000 shares Common Stock outstanding as against only 50,200 shares December 31st, 1925.

**213,200 shares Common Stock outstanding December 31st, 1927, as against 206,000 shares December 31st, 1926.

OFFICERS

| C. | T. | NEWE | BERR | Y | CHAIRM | IAN | OF | THE | BOAR | G |
|----|----|------|------|-----|-----------|-----|------|-------|--------|----|
| J. | J. | NEW | BERR | Y | | | | PRI | ESIDEN | 1 |
| E. | A. | NEW | BERR | Y_ | VICE | PRE | S. | AND | TREAS | Ġ, |
| G. | A. | CRIT | TEND | EN. | | 1 | /ICI | E-PRI | ESIDEN | 7 |
| W. | C. | SCHL | JLZ_ | | SECY. | AND | A | SST. | TREAS | |

DIRECTORS

| C. T. NEWBERRY | NEW | YORK |
|--------------------------|------|------|
| J. J. NEWBERRY | NEW | YORK |
| E. A. NEWBERRY | | |
| J. L. BOUGHNER | | |
| C. V. PALLISTER | | |
| W. W. L'HOMMEDIEU | | |
| T. H. HOCHSTRASSER | | |
| W. C. SCHULZ | | |
| WALTER WILLIAMS | | |
| G. A. CRITTENDEN LOS AND | FIFE | CAL |



J. J. NEWBERRY CO. NEW YORK

STATEMENT

DECEMBER 31st, 1927



J. J. NEWBERRY COMPANY

AND SUBSIDIARY OPERATING COMPANIES

CONSOLIDATED BALANCE SHEET AS AT DECEMBER 31, 1927

ASSETS

| PROPERTY AND EQUIPMENT: | |
|---|----------------|
| Land and Buildings at Cost Furniture and Fixtures\$2,046,242.38 | \$2,467,969.10 |
| Less Reserve for Depreciation. 216,011.93 | 1,830,230.45 |
| Alterations and Improvements to Owned and Leased Premises 1,920,617.93 | 2,000,200,20 |
| Less Reserve for Amortization 149,737.96 | 1,770,879.97 |
| CURRENT ASSETS: | |
| Cash in Banks and on Hand 626,673.95 | |
| Miscellaneous Claims and Accounts Receivable 38,670.04 | |
| Inventories of Merchandise and Supplies prepared by Company, at Cost or Market, whichever is lower | |
| Employees Notes Receivable—Se- | 3,840,700.58 |
| cured by Capital Stock of the Company | 66,110.14 |
| Investment in Subsidiary Realty Co.: | 10,000.00 |
| Deferred Charges to Future Opera- | 661,999.57 |
| 8 | 10,648,189,81 |
| INCOME & SURPLUS ACCOUNT | |
| Balance December 31, 1926 | \$1.576.025.94 |
| Net Income for year ended December 31, 1927, before Interest and Taxes | 1,229,863.65 |
| Paid in Surplus | 66,920.00 |
| Adjustments applicable to prior years | 988.07 |
| V 2000 | 2,873,797.66 |
| LESS: | |
| Federal Income and State Taxes— Current year | |
| Preferred Dividends 242,552,53 | |
| Interest Paid on Borrowed Money. 43,645,00 | 451.813.31 |

Surplus December 31, 1927 \$2,421,984.35

E. A. NEWBERRY,

Treasurer

J. J. NEWBERRY.

President

LIABILITIES

CURRENT LIABILITIES:

| Accounts Payable, Bonuses, Interest, etc. | \$ 859,906.86 |
|---|------------------------------|
| Federal and State Income Taxes | 165,615,78 |
| PURCHASE MONEY MORTGAGES ON REAL ESTATE | 1,025,522.64 1,417,875.00 |
| CAPITAL STOCK: | |
| Preferred Stock 7% Cumulative, Par Value \$100.00 per Share: Authorized and Issued, 50,000 Shares\$5,000,000.00 | |
| Common Stock, No Par Value: Authorized 400,000 Shares Unissued 186,800 Shares | |
| Outstanding 213,200 Shares 782,807.82 | 5,782,807.82 |

CERTIFICATE OF AUDITORS

We have examined the books and accounts of J. J. Newberry Company and Subsidiary Operating Companies, for the purpose of verifying the assets and liabilities as at December 31, 1927, and certify that the above Consolidated Balance Sheet has been prepared therefrom, and, in our opinion, correctly presents the combined financial position of the Companies at December 31, 1927.

PEAT, MARWICK, MITCHELL & CO.

2,421,984.35 \$10,648,189.81

New York, N. Y., February 27, 1928.

SURPLUS